

**GOAL ACADEMY  
TREND REPORT FOR THE 7 PERIODS ENDING JANUARY 31, 2018**

|                                   | Month Ending<br>7/31/17 | Month Ending<br>8/31/17 | Month Ending<br>9/30/17 | Month Ending<br>10/31/17 | Month Ending<br>11/30/17 | Month Ending<br>12/31/17 | Month Ending<br>1/31/18 | Month over<br>Month     |
|-----------------------------------|-------------------------|-------------------------|-------------------------|--------------------------|--------------------------|--------------------------|-------------------------|-------------------------|
| <b>Revenue</b>                    |                         |                         |                         |                          |                          |                          |                         |                         |
| District 49                       | 2,224,586.79            | 2,229,197.96            | 2,226,892.38            | 2,226,892.38             | 2,226,892.38             | 2,702,011.95             | 2,299,833.87            | (402,178.08)            |
| Grant Revenue                     | 117,332.66              | 64,762.61               | 453,573.05              | 69,647.60                | 84,301.91                | 84,905.02                | 71,679.54               | (13,225.48)             |
| Other Income                      | 8,207.48                | 32,846.97               | 5,648.62                | 5,803.58                 | 19,921.75                | 9,554.50                 | 8,370.25                | (1,184.25)              |
| <b>Total Revenue</b>              | <b>2,350,126.93</b>     | <b>2,326,807.54</b>     | <b>2,686,114.05</b>     | <b>2,302,343.56</b>      | <b>2,331,116.04</b>      | <b>2,796,471.47</b>      | <b>2,379,883.66</b>     | <b>(416,587.81)</b>     |
| <b>Expenses</b>                   |                         |                         |                         |                          |                          |                          |                         |                         |
| Salaries                          | 1,017,519.75            | 1,024,165.46            | 1,042,705.71            | 1,035,742.53             | 1,075,599.42             | 1,199,805.61             | 1,131,433.28            | (68,372.33)             |
| Employee Benefits                 | 430,349.71              | 337,552.91              | 80,644.46               | 209,753.19               | 233,104.88               | 498,684.86               | 297,148.93              | (201,535.93)            |
| Professional Services             | 382,384.29              | 85,886.60               | 81,620.69               | 91,018.12                | 319,054.68               | 104,379.93               | 121,671.63              | 17,291.70               |
| Purchased Property Services       | 100,136.46              | 113,736.56              | 91,430.82               | 88,665.50                | 89,121.66                | 96,995.08                | 106,230.75              | 9,235.67                |
| Other Purchased Services          | 249,690.16              | 235,166.16              | 204,604.18              | 197,489.24               | 154,485.85               | 268,011.86               | 215,836.73              | (52,175.13)             |
| Administrative Overhead- D49      | 52,590.41               | 52,590.42               | 75,676.67               | 60,176.34                | 60,258.46                | 73,432.78                | 62,454.18               | (10,978.60)             |
| Supplies                          | 502,639.16              | 70,969.38               | 60,605.21               | 91,704.45                | 50,095.34                | 83,388.78                | 86,761.26               | 3,372.48                |
| Property                          | 406,468.47              | 10,626.00               | 233,680.84              | 340,626.87               | 129,246.67               | 2,261.02                 | 56,040.07               | 53,779.05               |
| Other Expenses                    | 16,545.01               | 4,133.57                | 110.00                  | 4,475.74                 | 13,875.00                | 832.14                   | (11,042.43)             | (11,874.57)             |
| <b>Total Expenses</b>             | <b>3,158,323.42</b>     | <b>1,934,827.06</b>     | <b>1,871,078.58</b>     | <b>2,119,651.98</b>      | <b>2,124,841.96</b>      | <b>2,327,792.06</b>      | <b>2,066,534.40</b>     | <b>(261,257.66)</b>     |
| <b>Net change in fund balance</b> | <b>(808,196.49)</b>     | <b>391,980.48</b>       | <b>815,035.47</b>       | <b>182,691.58</b>        | <b>206,274.08</b>        | <b>468,679.41</b>        | <b>313,349.26</b>       | <b>1,569,813.79 YTD</b> |